

IMPORTANT

Ginseng will withstand dry and hot weather better than most crops from the fact that it grows in the shade and is not exposed to the hot rays of the sun; besides it grows with a heavy mulch. This can be either old sawdust or, better still, well rotted leaves. This keeps the soil cool and damp. We recommend a shade of about 75% to 85%.

ANSWER:

By growing 2-year old plants for transplanting purposes.

ANSWER:

These 2-year old plants bring as high as \$40.00 per thousand net to the grower. We can use almost any amount of these plants as explained in my pamphlet—on a brokerage basis.

ANSWER:

One acre of American Ginseng grown from our Canadian Seed should conservatively produce about a ton of roots.

ANSWER:

Roots same as shown in pamphlet grown from our Canadian seed should bring 16 to 18 dollars per pound.

ANSWER:

The seed crop from your acre the 3rd, 4th and 5th years should average about \$900.00 per acre each year, only a small crop the 2nd year, and no seed the first year.



HARVESTING THE SEED CROP IN ONE OF OUR GARDENS

The seed is harvested by stripping the seed pod from the plant. This is easily and quickly done in one operation, as the seed pod is produced on a single stem that extends well above the leaves of the plant. The cost of harvesting the seed crop runs from 15 to 20 cents per pound. When the seed ripens the pod turns a bright scarlet.

Here Is a Timely Suggestion

That should be of interest to anyone having a tract of timber such as oak, hickory, basswood, poplar, black walnut and butternut that is not paying him one dime per acre at the present time, when this tract of timber could easily be found to be the natural home for a valuable crop like ginseng. Then why not put this timber tract of yours growing two crops instead of one, lumber and ginseng? A very good way to have an income while you are waiting for your lumber to produce.

Kind of Soil Best Adapted For Ginseng

The kind of soil best adapted for ginseng is usually found in the kind of timber that I have mentioned elsewhere, which simply means that these kind of trees grow in a naturally well drained soil. Here are some trees that should be avoided in starting your garden: elm, willows and ash, as these trees are usually found growing in wet soggy soil. Another kind of tree to be avoided is any kind of pine timber which usually is found growing in a very sandy soil.

When To Harvest

While ginseng is usually harvested at 5 years when grown from seed, if you are not pressed for money, it is good business to allow the plants to grow 6, 7 or even 8 years, from the fact that the roots not only increase in weight by growing these extra years, but the quality of the roots is also increased, not to mention the valuable seed crop you receive each year.

Two Year Old Roots

We have a fine lot of 2-year old seed-bearing ginseng roots, which of course would enable you to harvest your crop in 3 years instead of five. These 2-year old roots would give you 3 valuable seed crops. Our low prices are at present \$18.00 for 100 — \$30.00 for 200 prepaid. Due to limited supply cannot guarantee shipment. Orders shipped as received, preference given to prepaid orders.

How To Plant Our 2-Year Old Ginseng Roots

After preparing the bed drop the roots FLAT on the bed then cover about 4" deep with soil taken from 18" alley on each side of the bed, then mulch with either leaves (well rotted is the best) or old sawdust or clean straw, about 3" thick.

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Smoky Mt. Ginseng

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How We Plant Our Ginseng Seed

When we plant seed broadcast to grow plants for transplanting purposes, we plant the seed at the rate of one pound to every 2 rods of bed, the bed being $4\frac{1}{2}$ ft. wide. Cover seed about $1\frac{1}{2}$ inch with well pulverized soil, then mulch with well rotted leaves, or old sawdust, about 2 inches deep. The mulch should be left on the beds at all times as it helps to keep the soil moist and cool, enabling the plants to withstand considerable hot and dry weather.

QUESTION 1:

What is the shortest time in which I can expect to cash in on my investment by growing American Ginseng?

QUESTION 2:

Where is the market for these 2-year old plants and at what price to the grower?

QUESTION 3:

If I grow my Ginseng roots for the dry root market what can I reasonably expect, if I plant say 1 acre, which I understand requires 10 lbs. of seed?

QUESTION 4:

What is the present price of these roots when grown for the dry root market at the end of 5 years?

QUESTION 5:

Will there be any other income from my one acre investment during the 5 years?

